

Q4 2025 Results

February 5, 2026

Forward Looking Statements and Non-GAAP Financial Information

This presentation contains statements about Bristol-Myers Squibb Company's (the "Company") future financial results, plans, business development strategy, anticipated clinical trials, results and regulatory approvals that constitute forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. All statements that are not statements of historical facts are, or may be deemed to be, forward-looking statements. Actual results may differ materially from those expressed in, or implied by, these statements as a result of various factors, including, but not limited to: (i) new laws, government actions, agreements and regulations, including with respect to pricing controls and market access and the imposition of new tariffs, trade restrictions and export regulations, including the potential for international reference pricing and most-favored nation drug pricing for our products, (ii) our ability to obtain, protect and maintain market exclusivity rights and enforce patents and other intellectual property rights, (iii) our ability to achieve expected clinical, regulatory and contractual milestones on expected timelines or at all, (iv) difficulties or delays in the development and commercialization of new products, (v) difficulties or delays in our clinical trials and the manufacturing, distribution and sale of our products, (vi) adverse outcomes in legal or regulatory proceedings, (vii) risks relating to acquisitions, divestitures, alliances, joint ventures and other portfolio actions and (viii) political and financial instability, including changes in general economic conditions. These and other important factors are discussed in the Company's most recent annual report on Form 10-K and reports on Forms 10-Q and 8-K. These documents are available on the U.S. Securities and Exchange Commission's website, on the Company's website or from Bristol-Myers Squibb Investor Relations. No forward-looking statements can be guaranteed.

In addition, any forward-looking statements and clinical data included herein are presented only as of the date hereof. Except as otherwise required by applicable law, the Company undertakes no obligation to publicly update any of the provided information, whether as a result of new information, future events, changed circumstances or otherwise.

This presentation includes certain non-generally accepted accounting principles ("GAAP") financial measures that we use to describe the Company's performance. The non-GAAP financial measures are provided as supplemental information and are presented because management has evaluated the Company's financial results both including and excluding

the adjusted items or the effects of foreign currency translation, as applicable, and believes that the non-GAAP financial measures presented portray the results of the Company's baseline performance, supplement or enhance management's, analysts' and investors' overall understanding of the Company's underlying financial performance and trends and facilitate comparisons among current, past and future periods. This presentation also provides certain revenues and expenses excluding the impact of foreign exchange ("Ex-FX"). We calculate foreign exchange impacts by converting our current-period local currency financial results using the prior period average currency rates and comparing these adjusted amounts to our current-period results. Ex-FX financial measures are not accounted for according to GAAP because they remove the effects of currency movements from GAAP results.

The non-GAAP information presented herein provides investors with additional useful information but should not be considered in isolation or as substitutes for the related GAAP measures. Moreover, other companies may define non-GAAP measures differently, which limits the usefulness of these measures for comparisons with such other companies. We encourage investors to review our financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. An explanation of these non-GAAP financial measures and a reconciliation to the most directly comparable financial measure are available on our website at www.bms.com/investors.

Also note that a reconciliation of forward-looking non-GAAP measures, including non-GAAP earnings per share (EPS), to the most directly comparable GAAP measures is not provided because comparable GAAP measures for such measures are not reasonably accessible or reliable due to the inherent difficulty in forecasting and quantifying measures that would be necessary for such reconciliation. Namely, we are not, without unreasonable effort, able to reliably predict the impact of accelerated depreciation and impairment charges, legal and other settlements, gains and losses from equity investments and other adjustments. In addition, the Company believes such a reconciliation would imply a degree of precision and certainty that could be confusing to investors. These items are uncertain, depend on various factors and may have a material impact on our future GAAP results.

Certain information presented in the accompanying presentation may not add due to the use of rounded numbers.



Q4 2025 Results

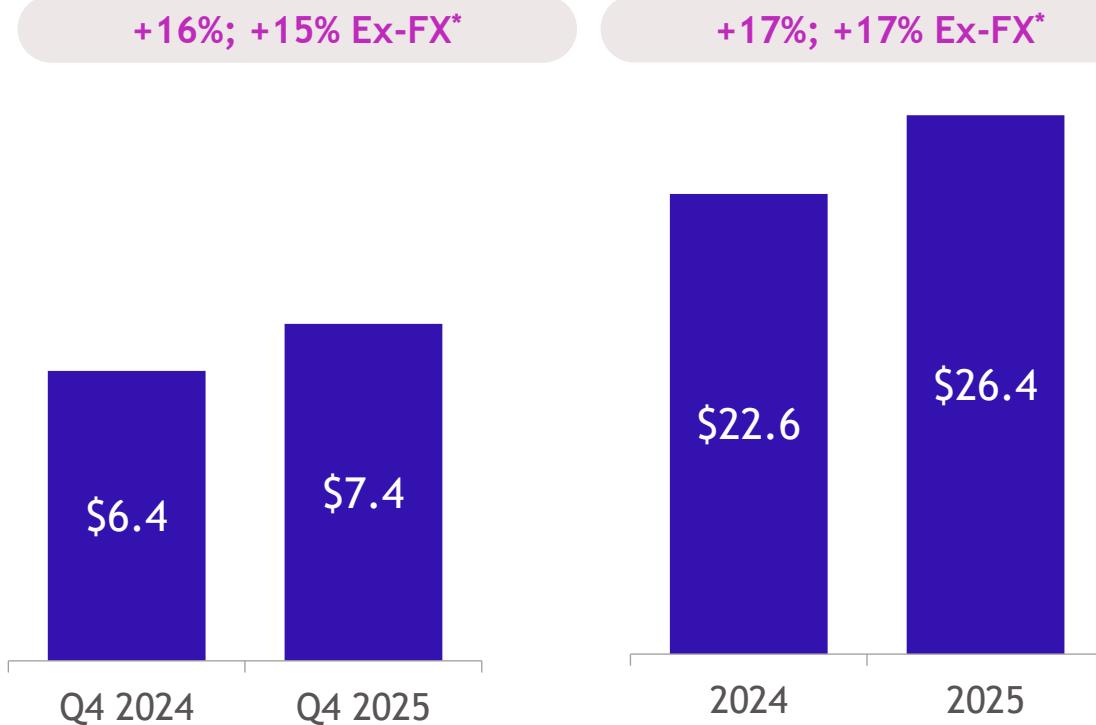


Chris Boerner, PhD
Board Chair and
Chief Executive Officer

Q4 & FY 2025 Performance

Growth Portfolio Revenues

\$ in billions



Key Milestones¹

Growth Portfolio products with annual revenue >\$1B



Executing on recent launch opportunities



Achieved multiple clinical & regulatory milestones



Pumitamig

Zola-cel

navlimetostat
(PRMT5 inhibitor)

*See "Forward-Looking Statements and Non-GAAP Financial Information" 1. Not an exhaustive list of assets, programs, or indications

Significant data expected in 2026...and beyond*

NME registrational data

2026

- Admilparant **IPF** (ALOFT-IPF)
- Arlo-cel **4L+ MM** (QUINTESSENTIAL)
- Iberdomide **RRMM PFS** (EXCALIBER-RRMM)
- Mezigdomide **RRMM** (SUCCESSOR-2)
- Milvexian **AF** (LIBREXIA-AF¹)
- Milvexian **SSP** (LIBREXIA-STROKE¹)
- RYZ101 **2L+ GEP-NETs** (ACTION-1)

2027

- AR LDD **mCRPC** (rechARge)

2028

- Atigotatug + nivolumab **1L ES-SCLC** (TIGOS)
- Golcadomide **High-Risk 1L LBCL** (GOLSEEK-1)
- Iza-bren **1L TNBC** (IZABRIGHT-Breast01)
- Pumitamig **1L ES-SCLC** (ROSETTA-Lung-01²)
- Zola-cel **SLE** (Breakfree-SLE)
- Zola-cel **SSc** (Breakfree-SSc)

LCM pivotal data

2026

- Cobenfy **AD Psychosis** (ADEPT-1, 2 & 4)
- Sotyktu **SLE** (POETYK SLE-1 & 2)

2027

- Admilparant **PPF** (ALOFT-PPF)
- Cobenfy **Bipolar-I** (BALSAM-1 & 2)
- Mezigdomide **RRMM** (SUCCESSOR-1)
- Reblozyl **1L NTD MDS Associated Anemia** (ELEMENT)
- Sotyktu **Sjogren's Disease** (POETYK SjS-1)

2028

- Arlo-cel **2-4L MM** (QUINTESSENTIAL-2)
- Cobenfy **AD Agitation** (ADAGIO-2)
- Cobenfy **AD Cognition** (MINDSET-1 & 2)
- Cobenfy **Adjunctive Bipolar-1** (BALSAM-4)
- Golcadomide **2L+ FL** (GOLSEEK-4)
- Iza-bren **EGFRm NSCLC** (IZABRIGHT-Lung01)
- Krazati **1L NSCLC PD-L1 ≥50%** (KRYSTAL-7)

Key next wave early-stage data

2026

- BCMAxGPRC5D dual-targeting CAR T **RRMM**
- Golcadomide **1L FL** (GOLSEEK-2)
- MYK-224 **HFpEF** (AURORA)
- Navlimetostat (PRMT5 inhibitor) **Solid Tumors**
- Pumitamig **Solid Tumors**²
- Zola-cel **Autoimmune Diseases** (Breakfree-1 & 2)

2027

- Anti-MTBR-tau **Alzheimer's Disease** (TargetTau-1)
- FAAH/MAGL **AD Agitation** (BALANCE-AAD-1)
- FAAH/MAGL **MS Spasticity** (BALANCE-MSS-1)

*See "Forward-Looking Statements", NME: New Molecular Entity, LCM: Life Cycle Management; 1. Trial conducted by Johnson & Johnson; 2. Trial conducted by BioNTech

2026 Non-GAAP Revenue & EPS Guidance*

Total Revenues (Reported & Ex-FX)¹

~\$46.0 - \$47.5B

Non-GAAP EPS¹

\$6.05 - \$6.35

Continued Strong
Growth Portfolio Performance

WW Eliquis Revenue² growth
10% to 15%

Continued LOE Impact for
Legacy Portfolio

Lower OpEx YoY

*See “Forward-Looking Statements and Non-GAAP Financial Information”; 2026 Guidance excludes the impact of any potential future strategic acquisitions, divestitures, specified items that have not yet been identified and quantified, and the impact of future Acquired IPRD charges and licensing income; 1. Guidance provided in February was calculated based on mid-January foreign exchange rates; 2. The Company does not intend to provide guidance specific to U.S. Eliquis revenue for 2026 and 2027 going forward and is not reaffirming any previously provided guidance related thereto.

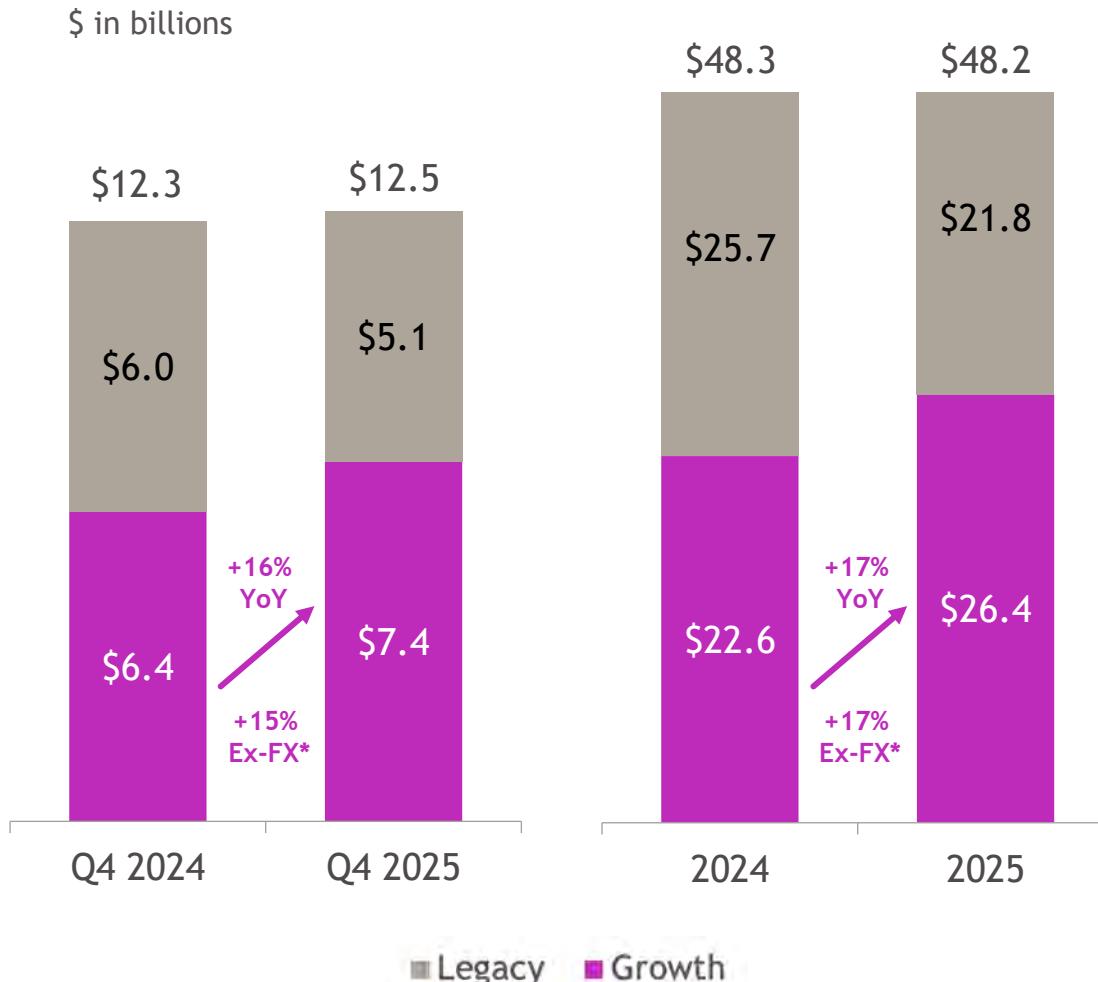


Q4 2025 Results



David Elkins
Executive Vice President
and Chief Financial Officer

Revenue continues to transition to the Growth Portfolio



Growth Portfolio



Legacy Portfolio



*See "Forward-Looking Statements and Non-GAAP Financial Information"; 1. Other Growth Brands: Augtyro, Onureg, Inrebic, Nulox, Empliciti, & Royalty Revenues, including royalties received from Merck on Winrevair

Q4 2025 Oncology product summary

Global Net Sales¹

	\$M	YoY %	Ex-FX* %
 INJECTION FOR INTRAVENOUS USE 10 mg/mL	\$2,693	+9%	+7%
 Injection for intravenous infusion	\$810	+20%	+18%
 (nivolumab and relatlimab-rmbw) Injection for intravenous use 480 mg/160 mg	\$350	+38%	+37%
 nivolumab + hyaluronidase-nvhy SUBCUTANEOUS INJECTION 120 mg + 2,000 units / mL	\$133	---	---
 200 mg TABLETS	\$55	+41%	+41%

¹See “Forward-Looking Statements and Non-GAAP Financial Information”; 1. Abraxane: Q4 2025 WW Sales \$84M - YoY% (52%), (52%) Ex-FX*

Opdivo

- Performance reflects recent launches in MSI-high CRC, HCC & 1L NSCLC strength

Qvantig

- Increasing adoption from patients & providers across indicated tumor types
- Uptake progressing as expected

Opdualag

- U.S. sales growth driven by continued demand as a standard of care in 1L melanoma
- Ex-U.S. growth from new EU launches

Q4 2025 Hematology product summary

Global Net Sales

	\$M	YoY %	Ex-FX* %
 Pomalyst¹ (pomalidomide) capsules	\$692	(16%)	(16%)
 Reblozyl[®] (luspatercept-aamt) for injection 25mg + 75mg	\$666	+22%	+21%
 Revlimid[®] ² (lenalidomide) capsules	\$602	(55%)	(55%)
 Breyanzi (lisocabtagene maraleucel) Suspension for IV infusion	\$392	+49%	+47%
 Abecma (idecabtagene vicleucel) Suspension for IV infusion	\$100	(4%)	(6%)
 SPRYCEL[®] dasatinib 100 mg tablets	\$79	(60%)	(60%)

Reblozyl

- U.S. strong continued demand across 1L MDS-associated anemia
- Ex-U.S. growth driven by demand & new launches across multiple markets

Breyanzi

- Best-in-class CD19 directed CAR T with strong demand across five indications
- Profile supports continued outpatient administration & adoption in community sites to enable CAR T class growth

*See "Forward-Looking Statements and Non-GAAP Financial Information"; 1. In the U.S., generic pomalidomide entry is expected in Q1 of 2026; 2. In the U.S., generic lenalidomide products are no longer volume-limited as of January 31, 2026

Q4 2025 Cardiovascular & Immunology product summary

Global Net Sales (Cardiovascular)

	\$M	YoY %	Ex-FX* %
Eliquis[®] apixaban	\$3,453	+8%	+6%
CAMZYOS[™] (mavacamten) 2.5, 5, 10, 15mg capsules	\$353	+59%	+57%

Global Net Sales (Immunology)

	\$M	YoY %	Ex-FX* %
ORENCIA[®] (abatacept)	\$1,009	+1%	0%
SOTYKTU[®]¹ (deucravacitinib) 6 mg tablets	\$86	+4%	+3%

Camzyos

- Continued strong U.S. demand in oHCM
- Ex-U.S. continued launch momentum across markets

Eliquis

- U.S. sales reflect demand growth & market share gains
- Remains #1 OAC in key Ex-U.S. markets

Sotyktu

- Preparation for March 6 PsA PDUFA
- Phase 3 data in SLE and SjD expected through 2026 and 2027

*See “Forward-Looking Statements and Non-GAAP Financial Information”; 1. Sotyktu is no longer promoted in dermatology in the U.S. and in a number of ex-U.S. markets

Q4 2025 Neuroscience product summary

Global Net Sales

	\$M	YoY %	Ex-FX* %
 ZEPOSIA (ozanimod) 300 mg capsules ¹	\$160	+1%	(1%)
 COBENFY [®] (xanomelone and trospium chloride) capsules 50mg/20mg, 100mg/20mg, 125mg/30mg	\$51	>200%	>200%

Cobenfy

- Continued steady growth
- Strong and consistent feedback highlighting strength of efficacy on positive/negative symptoms and cognition
- Focused on driving breadth and depth of adoption

*See “Forward-Looking Statements and Non-GAAP Financial Information”; 1. Zeposia is primarily being marketed in MS

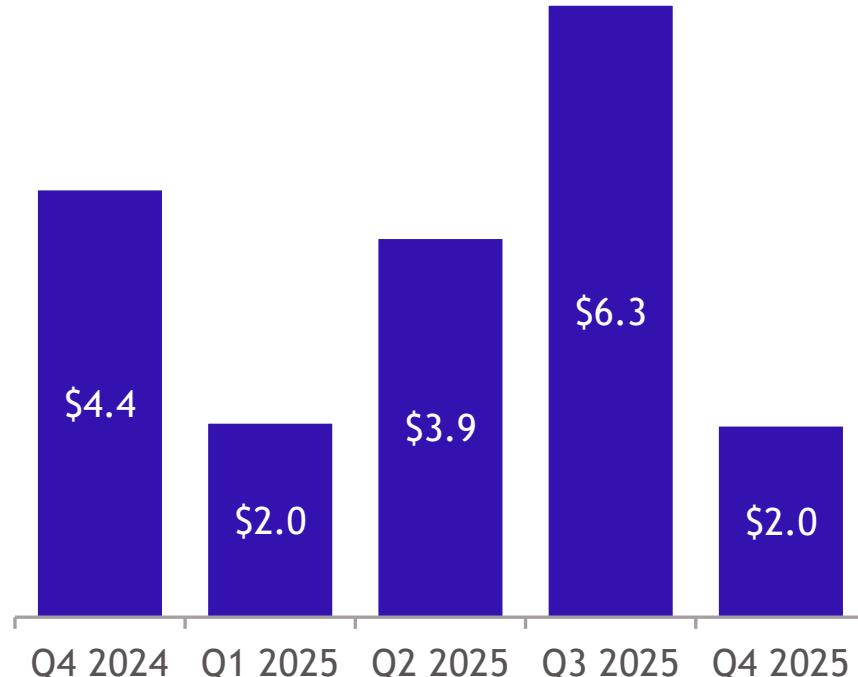
Q4 & Full Year 2025 Financial Performance

\$ in billions, except EPS	U.S. GAAP		Non-GAAP*	
	Q4 2025	FY 2025	Q4 2025	FY 2025
Total Revenues, net	12.5	48.2	12.5	48.2
Gross Margin %	67.2%	71.1%	71.9%	72.6%
Operating Expenses ¹	4.8	17.2	4.6	16.6
Acquired IPR&D	1.4	3.7	1.4	3.7
Amortization of Acquired Intangibles	0.8	3.3	-	-
Effective Tax Rate	26.2%	24.4%	22.1%	18.8%
Diluted EPS	0.53	3.46	1.26	6.15
Diluted Shares Outstanding (# in millions)	2,041	2,039	2,041	2,039
Diluted EPS Impact from Acquired IPR&D ²	(0.60)	(1.40)	(0.60)	(1.40)

*See "Forward-Looking Statements and Non-GAAP Financial Information"; 1. Operating Expenses = SG&A and R&D; 2. Represents the net impact from Acquired IPRD & licensing income

Strategic approach to Capital Allocation

Cash flow from Operations \$B



	\$B	Q4 2025
Total Cash ¹		~\$11.1
Total Debt		~\$45.1

Business Development

- Pursue opportunities and partnerships to diversify portfolio & strengthen long-term outlook

Balance Sheet Strength

- Strong balance sheet affords financial flexibility
- Maintain strong investment-grade credit rating
- Achieved targeted ~\$10B debt paydown ahead of schedule²

Returning Cash to Shareholders

- Remain committed to our dividend³
- ~\$5B share repurchase authorization remaining as of Dec 31, 2025

1. Cash includes cash, cash equivalents and marketable debt securities; 2. Relative to the total debt level as of March 31, 2024; 3. Subject to Board approval

2026 Guidance*

	Non-GAAP ¹
	February
Total FY Revenues (Reported & Ex-FX)	~\$46.0 - \$47.5B
Gross Margin %	~69-70%
Operating Expenses ³	~\$16.3B
Other Income/ (Expense)	~(\$700M)
Tax Rate	~18%
Diluted EPS	\$6.05 - \$6.35

Key Highlights

- FY revenue reflects:
 - Continued Growth Portfolio strength
 - 12% to 16% decline in Legacy Portfolio
 - 10% to 15% growth in WW Eliquis revenue²
- Gross margin reflects impact of product mix (higher Eliquis and lower Revlimid and Pomalyst revenue)
- OpEx reflects net impact from investments and savings from strategic productivity initiative
- OI&E reflects expiration of diabetes royalties, interest income, and interest expense

Diluted weighted-average shares outstanding of 2,049 million were used to calculate 2026 diluted EPS guidance

*The Company does not reconcile forward-looking non-GAAP measures. See “Forward-Looking Statements and Non-GAAP Financial Information”; 2026 Guidance excludes the impact of any potential future strategic acquisitions, divestitures, specified items that have not yet been identified and quantified, and the impact of future Acquired IPRD charges and licensing income; 1. Guidance provided in February was calculated based on mid-January foreign exchange rates; 2. The Company does not intend to provide guidance specific to U.S. Eliquis revenue for 2026 and 2027 going forward, and is not reaffirming any previously provided guidance related thereto; 3. Operating Expenses = SG&A and R&D



Q4 2025 Results Q&A



Chris Boerner, PhD
Board Chair,
Chief Executive Officer



David Elkins
Executive VP,
Chief Financial Officer



Adam Lenkowsky
Executive VP,
Chief Commercialization
Officer



Cristian Massacesi, MD
Executive VP,
Chief Medical Officer,
Global Drug Development