## 2016 Lobbying Expenditures by Certain Trade Associations

Trade Association Name	Amount of Dues uses for non- deductible lobbying expenses
Pharmaceutical Research and Manufacturers of America (PhRMA)	\$844,000
The Healthcare Institute of New Jersey (HINJ)	\$48,000
National Association of Manufacturers (NAM)	\$29,000
Massachusetts Biotechnology Council (MassBIO)	\$3,000
California Healthcare Institute (CHI)	\$11,000

Total \$935,000

YTD: December 31, 2016